

I MINA'TRENTAI SINGKO NA LIHESLATURAN GUÅHAN
RESOLUTIONS

Resolution No.	Sponsor	Title	Date Intro	Date of Presentation	Date Adopted	Date Referred	Referred to	PUBLIC HEARING DATE	DATE COMMITTEE REPORT FILED	NOTES
207-35 (COR)	Tina Rose Muña Barnes	Relative to recognizing the month of September 2019 as "REALTOR Safety Month"; and commending the Guam Association of REALTORS for providing educational opportunities for Guam's REALTORS in order to expand their awareness about the well-being and protection of themselves and their clients, and for their dedication in promoting professionalism within Guam's real estate industry.	9/18/19 10:25 a.m.	9/26/19 12:00 p.m.	9/23/19 2:59 p.m.					

Resolution No. 207-35 (COR)

Introduced by:

Tina Rose Muña Barnes

William M. Castro	Clynton E. Ridgell
Régine Biscoe Lee	Joe S. San Agustín
Kelly Marsh (Taitano), PhD	Amanda L. Shelton
James C. Moylan	Telo T. Taitague
Louise B. Muña	Jose "Pedro" Terlaje
Telena Cruz Nelson	Therese M. Terlaje
Sabina Flores Perez	Mary Camacho Torres



Relative to recognizing the month of September 2019 as "REALTOR Safety Month"; and commending the Guam Association of REALTORS for providing educational opportunities for Guam's REALTORS in order to expand their awareness about the well-being and protection of themselves and their clients, and for their dedication in promoting professionalism within Guam's real estate industry.

BE IT RESOLVED BY THE COMMITTEE ON RULES OF I MINA TRENTAI SINGKO NA LIHESLATURAN GUÅHAN:

WHEREAS, the Guam Association of REALTORS (GAR), formerly known as the Guam Real Estate Board, was founded in 1970, and held its first general membership meeting at Fjord's Smorgette with close to thirty (30) aspiring members; and

WHEREAS, in November 1971, the Guam Association of REALTORS became a part of what would become today one of the largest and influential trade industries in the nation, the National Association of REALTORS (NAR), then known as the National Association of Real Estate Boards; and

WHEREAS, since its establishment to the present time, the Guam Association of REALTORS has grown and now has close to five hundred (500) active members; and is a constant "Voice for Real Estate" on Guam; and

WHEREAS, REALTORS are committed to treating all parties to a real estate transaction honestly; and they subscribe to a strict code of ethics and are expected to maintain a higher level of knowledge of the process of buying and selling real estate; and an independent survey reports that eighty-four percent (84%) of homebuyers would use the same REALTOR again; and

WHEREAS, REALTORS have many resources to assist in searching for homes, especially those not actively advertised in the market, and will thoroughly investigate to find all available properties; and

WHEREAS, REALTORS assist in the selection process by providing objective information about each property, and they can provide the local community with information on utilities, zoning, schools, etc.; and

WHEREAS, REALTORS help their client to negotiate, including, but not limited to, price, financing, terms, date of possession, and often the inclusion or exclusion of repairs and furnishings or equipment; and they can also advise clients as to which investigations and inspections are recommended or required; and

WHEREAS, REALTORS provide due diligence during the evaluation of a property, which could include inspections for termites, dry rot, faulty infrastructures, roof condition, and septic tanks; and they can also assist with finding qualified responsible professionals to do most of the inspections and investigations, and provide written reports. Along with the title company or attorney, the REALTOR can help resolve issues that might cause problems at a later time; and

WHEREAS, REALTORS will often recommend repairs or cosmetic work that will significantly enhance the salability of a client's property; they market the property to other real estate agents and the public; and they act as the marketing coordinator, disbursing information about the property to other real estate agents through a Multiple Listing Service or other cooperative marketing networks, open houses for agents, etc.; and the REALTOR Code of Ethics requires REALTORS to utilize these cooperative relationships when they benefit their clients; and

WHEREAS, REALTORS can assist with closing the sale of a home, and are the best persons to objectively help resolve issues and move the transaction to closing or settlement; and

WHEREAS, the National Association of Realtors heavily promotes safety all year-round through its various programs; and the month of September 2019 is dedicated to educating REALTORS about safety at home, at the office, at property showings, and at open houses; and even educate about internet security; and they recommend that Safety Courses be granted as continuing education credits as it is an integral part of the business; and

WHEREAS, the focus is to help REALTORS to be educated about the core components of safety through knowledge, awareness, and empowerment; and reminding them of the unique risks they face every day in business, and that taking precautionary measures to protect themselves from danger, understanding whether to fight or escape when faced with menacing behavior, protecting themselves from cybercrime, and even surviving harsh weather conditions, can mean saving a life, their own or their clients; and

WHEREAS, the Guam Association of REALTORS believes that safety starts with every REALTOR; and making it a priority is not an option, but rather a must for every brokerage; and

WHEREAS, as a result of tragic incidences where trusting REALTORS would meet with prospective clients only to have it end in tragic physical injury to the REALTOR, it was necessary that September be recognized as "REALTOR Safety Month"; now therefore, be it

RESOLVED, that the Committee on Rules of I Mina Trentai Singko Na Liheslaturan Guåhan does hereby, on behalf of I Liheslaturan Guåhan and the people of Guam, recognize the month of September 2019 as "REALTOR Safety Month"; and commend the Guam Association of REALTORS for providing educational opportunities for Guam's REALTORS in order to expand their awareness about the well-being and protection of themselves and their clients, and for their dedication in promoting professionalism within Guam's real estate industry; and be it further

RESOLVED, that the Speaker and the Chair of the Committee on Rules certify, and the Legislative Secretary attest to, the adoption hereof, and that copies of the same be thereafter transmitted to R. Bobby Sachdej, President of the Guam Association of REALTORS; and to the Honorable Lourdes A. Leon Guerrero, I Magsa'ngan Guåhan.

DULY AND REGULARLY ADOPTED BY THE COMMITTEE ON RULES OF I MINA TRENTAI SINGKO NA LIHESLATURAN GUÅHAN ON THE 23RD DAY OF SEPTEMBER 2019.

TINA ROSE MUÑA BARNES
Speaker

RÉGINE BISCOE LEE
Chair, Committee on Rules

RÉGINE BISCOE LEE
Acting Legislative Secretary



Clerks

From: Speaker's Office <speaker@guamlegislature.org>
Sent: Monday, September 23, 2019 2:54 PM
To: Speaker Tina Rose Muna Barnes
Cc: Clerks Office; Tom Unsiog; Guam MIS; protocol@guamlegislature.org; av@guamlegislature.org; Rennae Meno; PH Materials
Subject: Presentation of Resolution No. 205-35 (COR), Resolution No. 206-35 (COR), and Resolution No. 207-35 (COR)

September 23, 2019

MEMORANDUM

TO: All Senators

FROM: Office of Speaker Tina Rose Muña Barnes

RE: Presentation of Resolution No. 205-35 (COR), Resolution No. 206-35 (COR), and Resolution No. 207-35 (COR)

Buenas yan Hafa Adai!

Your presence is kindly requested at the presentation for **Resolution No. 205-35 (COR)**, **Resolution No. 206-35 (COR)**, and **Resolution No. 207-35 (COR)**.

Resolution No. 205-35 (COR), Relative to recognizing Mr. Don Faught on his visit to Guam on August 29, 2019; and commending him for his stewardship towards the community of Real Estate and Real Estate Professionals.

Resolution No. 206-35 (COR), Relative to recognizing Mrs. Leslie Faught on her visit to Guam on August 29, 2019; and commending her for her efforts in the real estate industry and as member of community service organizations.

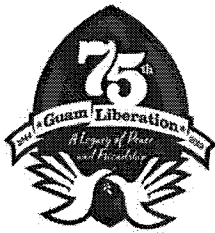
Resolution No. 207-35 (COR), Relative to recognizing the month of September 2019 as "REALTOR Safety Month"; and to recognize the Guam Association of Realtors for providing instructional opportunities for Guam's REALTORS in order to expand their awareness about the well-being and protection of themselves and their clients and for their dedication in promoting professionalism in Guam's real estate business.

The presentation will take place, **Thursday, September 26, 2019 at 12:00PM** at the Westin Hotel Main Ballroom. We look forward to your attendance and participation.

Un Dângokolo Na Si Yu'os Ma'åse'

Cc: Clerks

Sergeant-at-Arms
MIS
Protocol
AV



Sinseru yan Minagâhet,

Office of the Speaker • Tina Rose Muña Barnes
Committee on Public Accountability, Human Resources & the
Guam Buildup

35th Guam Legislature
I Mina'trentai Singko na Liheslaturan Guahan

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T: (671) 477-2520/1
speaker@guamlegislature.org

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Gumai pribilehu yan konfedensia este siha na mensâhi. Solo espesiâtmente para hâgu ma entensioña pat ma aturisa para unrisibi. Sen prubidu kumu ti un ma aturisa para manribisa, na'setbe, pat mandespâcha. Yanggen lachi rinisibu-mu nu este na mensâhi , put fabot ago' guatu gi I numa'huyong gi as speaker@guamlegislature.org yan despues destrosa todû siha I kopian mensâhi. Si Yu'os ma'âse'.

I MINA'TRENTAI SINGKO NA LIHESLATURAN GUÅHAN
2019 (FIRST) Regular Session

Resolution No. 207-35 (COR)

Introduced by:

Tina Rose Muña Barnes
William M. Castro
Régine Biscoe Lee
Kelly Marsh (Taitano), PhD
James C. Moylan
Louise B. Muña
Telen Cruz Nelson
Sabina Flores Perez
Clynton E. Ridgell
Joe S. San Agustin
Amanda L. Shelton
Telo T. Taitague
Jose “Pedo” Terlaje
Therese M. Terlaje
Mary Camacho Torres

Relative to recognizing the month of September 2019 as “REALTOR Safety Month”; and commending the Guam Association of REALTORS for providing educational opportunities for Guam’s REALTORS in order to expand their awareness about the well-being and protection of themselves and their clients, and for their dedication in promoting professionalism within Guam’s real estate industry.

- 1 **BE IT RESOLVED BY THE COMMITTEE ON RULES OF I**
2 ***MINA'TRENTAI SINGKO NA LIHESLATURAN GUÅHAN:***
3 **WHEREAS**, the Guam Association of REALTORS (GAR), formerly known as
4 the Guam Real Estate Board, was founded in 1970, and held its first general

1 membership meeting at Fjord's Smorgette with close to thirty (30) aspiring members;
2 and

3 **WHEREAS**, in November 1971, the Guam Association of REALTORS became
4 a part of what would become today one of the largest and influential trade industries in
5 the nation, the National Association of REALTORS (NAR), then known as the National
6 Association of Real Estate Boards; and

7 **WHEREAS**, since its establishment to the present time, the Guam Association
8 of REALTORS has grown and now has close to five hundred (500) active members;
9 and is a constant "Voice for Real Estate" on Guam; and

10 **WHEREAS**, REALTORS are committed to treating all parties to a real estate
11 transaction honestly; and they subscribe to a strict code of ethics and are expected to
12 maintain a higher level of knowledge of the process of buying and selling real estate;
13 and an independent survey reports that eighty-four percent (84%) of homebuyers would
14 use the same REALTOR again; and

15 **WHEREAS**, REALTORS have many resources to assist in searching for homes,
16 especially those not actively advertised in the market, and will thoroughly investigate
17 to find all available properties; and

18 **WHEREAS**, REALTORS assist in the selection process by providing objective
19 information about each property, and they can provide the local community with
20 information on utilities, zoning, schools, etc.; and

21 **WHEREAS**, REALTORS help their client to negotiate, including, but not
22 limited to, price, financing, terms, date of possession, and often the inclusion or
23 exclusion of repairs and furnishings or equipment; and they can also advise clients as
24 to which investigations and inspections are recommended or required; and

25 **WHEREAS**, REALTORS provide due diligence during the evaluation of a
26 property, which could include inspections for termites, dry rot, faulty infrastructures,
27 roof condition, and septic tanks; and they can also assist with finding qualified

1 responsible professionals to do most of the inspections and investigations, and provide
2 written reports. Along with the title company or attorney, the REALTOR can help
3 resolve issues that might cause problems at a later time; and

4 **WHEREAS**, REALTORS will often recommend repairs or cosmetic work that
5 will significantly enhance the salability of a client's property; they market the property
6 to other real estate agents and the public; and they act as the marketing coordinator,
7 disbursing information about the property to other real estate agents through a Multiple
8 Listing Service or other cooperative marketing networks, open houses for agents, etc.;
9 and the REALTOR Code of Ethics requires REALTORS to utilize these cooperative
10 relationships when they benefit their clients; and

11 **WHEREAS**, REALTORS can assist with closing the sale of a home, and are the
12 best persons to objectively help resolve issues and move the transaction to closing or
13 settlement; and

14 **WHEREAS**, the National Association of Realtors heavily promotes safety all
15 year-round through its various programs; and the month of September 2019 is dedicated
16 to educating REALTORS about safety at home, at the office, at property showings, and
17 at open houses; and even educate about internet security; and they recommend that
18 Safety Courses be granted as continuing education credits as it is an integral part of the
19 business; and

20 **WHEREAS**, the focus is to help REALTORS to be educated about the core
21 components of safety through knowledge, awareness, and empowerment; and
22 reminding them of the unique risks they face every day in business, and that taking
23 precautionary measures to protect themselves from danger, understanding whether to
24 fight or escape when faced with menacing behavior, protecting themselves from
25 cybercrime, and even surviving harsh weather conditions, can mean saving a life, their
26 own or their clients; and

1 **WHEREAS**, the Guam Association of REALTORS believes that safety starts
2 with every REALTOR; and making it a priority is not an option, but rather a must for
3 every brokerage; and

4 **WHEREAS**, as a result of tragic incidences where trusting REALTORS would
5 meet with prospective clients only to have it end in tragic physical injury to the
6 REALTOR, it was necessary that September be recognized as “REALTOR Safety
7 Month”; now therefore, be it

8 **RESOLVED**, that the Committee on Rules of *I Mina'trentai Singko Na*
9 *Liheslaturan Guåhan* does hereby, on behalf of *I Liheslaturan Guåhan* and the people
10 of Guam, recognize the month of September 2019 as “REALTOR Safety Month”; and
11 commend the Guam Association of REALTORS for providing educational
12 opportunities for Guam’s REALTORS in order to expand their awareness about the
13 well-being and protection of themselves and their clients, and for their dedication in
14 promoting professionalism within Guam’s real estate industry; and be it further

15 **RESOLVED**, that the Speaker and the Chair of the Committee on Rules certify,
16 and the Legislative Secretary attest to, the adoption hereof, and that copies of the same
17 be thereafter transmitted to R. Bobby Sachdej, President of the Guam Association of
18 REALTORS; and to the Honorable Lourdes A. Leon Guerrero, *I Maga'hågan Guåhan*.

**DULY AND REGULARLY ADOPTED BY THE COMMITTEE ON RULES OF
I MINA'TRENTAI SINGKO NA LIHESLATURAN GUÅHAN ON THE 23RD DAY
OF SEPTEMBER 2019.**



TINA ROSE MUÑA BARNES
Speaker



RÉGINE BISCOE LEE
Chair, Committee on Rules



RÉGINE BISCOE LEE
Acting Legislative Secretary

Senator Régine Biscoe Lee
Chair

Senator Amanda L. Shelton,
Vice Chair

Speaker Tina Rose Muña Barnes,
Member

Vice Speaker Telen Cruz Nelson,
Member

Senator Kelly Marsh (Taitano), PhD,
Member

Senator Sabina Flores Perez
Member



Senator Clynton E. Ridgell
Member

Senator Joe S. San Agustin,
Member

Senator Jose "Pedro" Terlaje,
Member

Senator Therese M. Terlaje,
Member

Senator James C. Moylan,
Member

Senator Mary Camacho Torres,
Member and Chair, Subcommittee on Protocol

COMMITTEE ON RULES
I MINA'TRENTAI SINGKO NA LIHESLATURAN GUÅHAN
35TH GUAM LEGISLATURE

COMMITTEE VOTE SHEET

Resolution No. 207-35 (COR) – Tina Rose Muña Barnes. – “Relative to recognizing the month of September 2019 as “REALTOR Safety Month”; and commending the Guam Association of REALTORS for providing educational opportunities for Guam’s REALTORS in order to expand their awareness about the well-being and protection of themselves and their clients, and for their dedication in promoting professionalism within Guam’s real estate industry.”

	SIGNATURE	DATE	TO ADOPT	TO NOT ADOPT	TO ABSTAIN
Senator Régine Biscoe Lee Chair		23 Sept 2019	✓		
Legislative Secretary Amanda L. Shelton Vice Chair	Via E-VOTE	9/23/19	✓		
Speaker Tina Rose Muña Barnes Member		9/23/19	✓		
Vice-Speaker Telen Cruz Nelson Member	Via E-VOTE	9/23/19	✓		
Senator Kelly Marsh (Taitano), PhD Member					
Senator Sabina Flores Perez Member	Via E-VOTE	9/23/19	✓		
Senator Clynton E. Ridgell Member					
Senator Joe S. San Agustin Member	Via E-VOTE	9/23/19	✓		
Senator Jose "Pedro" Terlaje Member	Via E-VOTE	9/23/19	✓		
Senator Therese M. Terlaje Member					
Senator James C. Moylan Minority Member					
Senator Mary Camacho Torres Minority Member	Via E-VOTE	9/23/19	✓		
For Sponsor's Office Use Only					
Sponsor Signature:					
Staff Contact Person: Stephanie Lorenzo					
For COR/Clerk's Office Use Only					
Name: <u>Louise Aguiar-Antalig</u>					
Date: <u>9/23/19</u>					
Notes:					

2019 SEP 23 PM 2:59